



ECONOMIC DEVELOPMENT NEWSLETTER

October 2015

- ✓ ***MARK YOUR CALENDAR:***
2015 Economic Development/Business Summit
from 8 a.m. – noon, Saturday, November 14, at Edgewater
City Hall. No charge.

You are cordially invited to attend the 2015 Annual Economic Development/Business Summit provided by the Southeast Volusia Chamber of Commerce and the cities of New Smyrna Beach, Edgewater, and Oak Hill. This year's Summit will be hosted by the City of Edgewater at Edgewater City Hall. The Key Note Speaker will be Karen Thompson of NASA, offering agency services to solve technical problems. There will also be representatives of Business Resource Agencies who offer services free of charge – including SCORE, the Small Business Development Center at Daytona State College, the CEO Business Alliance, Team Volusia, the UCF Incubator, Career Source Flagler/Volusia, and City and County Economic Development Staff. Lenders are also being invited. For further information call Tony Otte at 566-3941 or email totte@cityofnsb.com.

- ✓ ***Two announcements concerning US 1:***
❖ *The last new car dealer property on US 1 listed for sale*

US 1 is the focus of quite a bit of activity over the past 20 months. Most recently:

- the Chrysler – Jeep – Dodge property at 1300 N Dixie Freeway (the SW corner of US 1 and Industrial Park Rd, just south of the Airport) has now been listed for sale at \$3.9 million. Plans are being prepared to move the dealership to the NW corner of SR 44 and Glencoe Rd, just down the street from two other new car dealerships that also moved from US 1.
- The site of the former Ford dealership was in three parcels, and two of the three parcels have been sold and are now in use – one for truck sales and one for scooter sales. The former Ford dealership's northernmost property on US 1 where the service department was located is for sale.

- The former Chevrolet dealership property on US 1 across from the airport is now vacant. The owner is seeking to lease the property with an option to buy and brokerage information is scheduled to be posted within the next two weeks.

❖ *Restaurant Event seeks to draw patrons to US 1*

Last spring the eight cities in Volusia County with US 1 within their borders co-sponsored a successful Scavenger Hunt event to bring attention to the retail businesses on US 1.

The eight cities have a new US 1 promotion – this time for restaurants! The event takes place from November 1 – 21, and the participating restaurants have agreed to make a donation to Food Brings Hope – an organization that works with the Volusia County Schools and focuses on removing the food insecurity stress from the lives of local children. Food Brings Hope does not have overhead cost, so all of the money raised will go 100% to kids attending Volusia County Schools. (Learn more about Food Brings Hope at www.foodbringshope.com). The list of participating restaurants and additional information will be released at the end of this month.

✓ *City Capital Projects Report*

- The \$1.2 million project for the North Causeway on Coronado Island is now primed to start moving forward. The project is scheduled to be complete within the next six months and it is anticipated that there will be minimal disruption of traffic.
- The new Civic Center in Riverside Park is now taking shape! The topping off ceremony for the installation of the final structural steel was held early this month. The building is scheduled to be completed by the end of the calendar year.

✓ *Business Resources*

- Information available at no charge: For information concerning commercial and industrial properties, demographic data identifying potential customers, traffic counts, and city-related questions: call Tony Otte, CRA/Economic Development Director, (386) 566-3941 (cell phone).
- Assistance with hiring employees: Career Source Flagler Volusia, 329 Bill France Blvd, Daytona Beach. (386) 323-7001
- Training Opportunities:
 - Offered at Daytona State College in Daytona Beach
 - Skills for Supervisors, October 8-15-22, Cost: \$295. To register or get further information call (386) 506-4224.
 - Conducting the Internal Investigation (provides managers and supervisors with a toolkit for addressing common workplace complaints and issues),

- Friday, November 13, Daytona State College. Cost: \$195, includes lunch. To register or get further information call (386) 506-4224.
- Microsoft Project 2010 (project management training), Thursday November 5 and Thursday November 12, 8:30-4:30. Cost: \$395. To register or get further information call (386) 506-4224.
 - Training offered at Daytona State College at the NSB/Edgewater campus
 - Certified Production Technician, January 11 – February 18, 2-5:30 pm, \$975. To register or get further information call (386) 506-4224.
 - Training offered by SCORE
 - Score offers many NO CHARGE business training classes on a variety of subjects. For more information go to Score87.org or info@Score87.org.
 - NO CHARGE Business Assistance – Expansion and Growth for Existing Business
 - Volusia County Department of Economic Development: (386) 248-8048 – services include exporting assistance
 - Small Business Development Center at Daytona State College: (386) 506-4723 – services include preparation of business plans, assistance in seeking loans, business consulting.
 - NO CHARGE Business Assistance – Entrepreneurs
 - SCORE: (386) 255-6889 – services include preparation of business plans, business consulting.
 - City Property Tax Exemption for expanding businesses: In November 2014 voters approved a Tax Exemption program that provides expanding businesses that meet program criteria with abatements of City property taxes. If your business is in the expansion mode please call Tony Otte (contact information below) for further information.
 - The cities of New Smyrna Beach, Edgewater, and Oak Hill have jointly been awarded a US EPA grant to provide environmental site assessments, free of charge, for approved sites. The Phase 1 and Phase 2 assessments are performed to identify contaminants including soil and groundwater pollutants, mold, asbestos, lead paint; and in some cases grant funds may be used for the removal of underground storage tanks. For information on how to apply for grant services please contact: Ms. Donna Banks: dbanks@cityofnsb.com or (386) 314-4849.
 - The “City Ready” service provides a meeting at no charge with City staff members to discuss how to maximize the use of a commercial building and/or property. Such meetings normally take less than one hour and provide a wealth of useful information for business planning. Please call Tony Otte (contact information below.)
 - For prominent Commercial/Industrial properties for sale or lease, please go to Volusiasites.com and click on New Smyrna Beach. Sites can be added to this list by contacting Tony Otte (contact information below).

*For further information contact Tony Otte: totte@cityofnsb.com;
or call 386.566.3941 (office/cell)*